# Glen Oaks Village Owners, Inc.

# FINANCIAL STATEMENTS

For the Years Ended December 31, 2022 and 2021

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Glen Oaks Village Owners, Inc. Glen Oaks, New York 11004

# **Opinion**

We have audited the accompanying financial statements of Glen Oaks Village Owners, Inc., which comprise the balance sheets as of December 31, 2022 and 2021, and the related statements of income, changes in shareholders' equity, and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Glen Oaks Village Owners, Inc., as of December 31, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Glen Oaks Village Owners, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Glen Oaks Village Owners, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if

there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of Glen Oaks Village Owners, Inc.'s internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the financial
  statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Glen Oaks Village Owners, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control related matters that we identified during the audit.

Omission of Required Supplementary Information about Future Major Repairs and Replacements

Management has omitted the supplementary information on future major repairs and replacements that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. Our opinion on the basic financial statements is not affected by the missing information.

## Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of revenues and schedules of expenses are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Laufer LAA

Laufer LLP

May 31, 2023

|  |     | 2022        |    | 2021         |
|--|-----|-------------|----|--------------|
| Assets   |     |             |    |              |
| Current Assets   |     |             |    |              |
| Cash   |     |             |    |              |
| Cash - Operating and Payroll Accounts                        | \$  | 770,563     | \$ | 1,109,478    |
| Cash in Name of Agent - Tenant Security - Restricted         |     | 254,570     |    | 250,531      |
| Total Cash   |     | 1,025,133   |    | 1,360,009    |
| Investments - Reserve Fund                                   |     | 17,346,765  |    | 23,586,886   |
| Tenant - Shareholders Receivable                             |     | 502,725     |    | 283,358      |
| Mortgage Notes Receivable - Short-Term (Includes             |     |             |    |              |
| \$15,998 and \$9,664, Respectively, from Related Parties)    |     | 20,846      |    | 24,443       |
| Rent Receivables   |     | 235,779     |    | 181,889      |
| Sundry Receivables   |     | 82,241      |    | 82,617       |
| Prepaid Expenses   |     | 2,557,710   |    | 2,289,652    |
| Fuel and Supply Inventories                                  |     | 1,189,778   |    | 1,087,307    |
| Total Current Assets   |     | 22,960,977  |    | 28,896,161   |
| Property and Equipment                                       |     |             |    |              |
| Land   |     | 17,761,880  |    | 17,761,880   |
| Buildings  |     | 87,202,136  |    | 87,202,136   |
| Building Improvements  |     | 41,149,452  |    | 39,584,823   |
| Furniture, Fixtures and Equipment                            |     | 759,907     |    | 572,809      |
| Transportation Equipment                                     |     | 1,221,647   |    | 846,526      |
|  | 1   | 48,095,022  |    | 145,968,174  |
| Less: Accumulated Depreciation                               | (1  | 11,773,954) | (  | 109,714,099) |
| Property and Equipment, Net                                  | -   | 36,321,068  |    | 36,254,075   |
| Non-Current Assets   |     |             |    |              |
| Notes Receivable - Homestead Program - Long-Term             |     | 126,500     |    | 161,500      |
| Mortgage Notes Receivable - Long-Term (Includes              |     |             |    |              |
| \$202,656 and \$378,217, Respectively, from Related Parties) | 724 | 390,113     |    | 413,504      |
| Total Non-Current Assets                                     |     | 516,613     |    | 575,004      |
| Total Assets   | \$  | 59,798,658  | \$ | 65,725,240   |

|   | 2022          | 2021          |
|---|---------------|---------------|
| Liabilities and Shareholders' Equity                      |               |               |
| Liabilities   |               |               |
| Current Liabilities                                       |               |               |
| Accounts Payable and Accrued Expenses                     | \$ 1,817,815  | \$ 2,062,327  |
| Mortgage Interest Payable                                 | 65,751        | 59,761        |
| Mortgage Payable - Current Portion                        | 2,696,351     | 2,686,878     |
| Deferred Revenue  | 265,464       | 218,153       |
| Real Estate Tax Abatements and Exemptions Payable         | 266,003       | 266,003       |
| Security Deposits Payable                                 | 293,518       | 285,368       |
| Total Current Liabilities                                 | 5,404,902     | 5,578,490     |
| Long-Term Liabilities                                     |               |               |
| Mortgage Payable Long-Term, Net of Unamortized Loan       |               |               |
| Origination Costs of \$19,273 and \$26,501, Respectively  | 6,414,277     | 9,109,391     |
| Total Long-Term Liabilities                               | 6,414,277     | 9,109,391     |
| Total Liabilities   | 11,819,179    | 14,687,881    |
| Shareholders' Equity                                      |               |               |
| Capital Stock - \$1 Par Value; 400,000 Shares Authorized, |               |               |
| 387,479 Issued and Oustanding of which 3,807 and          |               |               |
| 3,647 Shares were held as Treasury Stock at               |               |               |
| December 31, 2022 and 2021, Respectively                  | 387,479       | 387,479       |
| Capital in Excess of Par Value                            | 118,143,181   | 115,162,813   |
| Treasury Stock - At Cost                                  | (3,758,718)   | (3,607,379)   |
| Accumulated Deficit                                       | (66,792,463)  | (60,905,554)  |
| Total Shareholders' Equity                                | 47,979,479    | 51,037,359    |
| Total Liabilities and Shareholders' Equity                | \$ 59,798,658 | \$ 65,725,240 |

|   | 2022            | 2021   |
|---|-----------------|--|
| Revenues  | \$ 28,382,811   | \$ 26,869,053                                  |
| Net Investment Income Net Unrealized (Loss) Gain on Investments Net Realized Gain on Investments Investment Income Total Net Investment (Loss) Income | (4,753,954)<br> | 1,588,846<br>840,696<br>1,241,662<br>3,671,204 |
| Total Income  | 24,412,996      | 30,540,257                                     |
| Expenses  | (28,226,224)    | (27,058,055)                                   |
| (Loss) Income Before Gain on Forgiveness of Payroll Protection<br>Program Loan Payable, Depreciation and Taxes  | (3,813,228)     | 3,482,202                                      |
| Gain on Forgiveness of Payroll Protection Program Loan Payable  | -               | 1,020,000                                      |
| Depreciation  | (2,059,854)     | (2,054,467)                                    |
| Operating (Loss) Income   | (5,873,082)     | 2,447,735                                      |
| Provision for Taxes   | (13,827)        | (64,205)                                       |
| Net (Loss) Income   | \$ (5,886,909)  | \$ 2,383,530                                   |

|                                | Total         | Capital<br>Stock | Capital in<br>Excess of<br>Par Value | Treasury<br>Stock | Accumulated Deficit |
|--------------------------------|---------------|------------------|--------------------------------------|-------------------|---------------------|
| December 31, 2019              | \$ 43,130,973 | \$ 387,479       | \$ 110,314,155                       | \$ (1,887,825)    | \$ (65,682,836)     |
| Transactions with Owners       |               |                  |                                      |                   |                     |
| Purchased Units                | (1,442,491)   | (2)              | ( <del>-</del> )                     | (1,442,491)       | 2                   |
| Sale of Treasury Stock         | 2,723,081     |                  | 2,406,670                            | 316,411           |                     |
| Total Transactions with Owners | 1,280,590     |                  | 2,406,670                            | (1,126,080)       |                     |
| Net Income                     | 2,393,752     | -                | -                                    |                   | 2,393,752           |
| December 31, 2020              | 46,805,315    | 387,479          | 112,720,825                          | (3,013,905)       | (63,289,084)        |
| Transactions with Owners       |               |                  |                                      |                   |                     |
| Purchased Units                | (1,060,000)   | -                | (170)                                | (1,060,000)       | 57.0                |
| Sale of Treasury Stock         | 2,908,514     | -                | 2,441,988                            | 466,526           |                     |
| Total Transactions with Owners | 1,848,514     |                  | 2,441,988                            | (593,474)         |                     |
| Net Income                     | 2,383,530     |                  |                                      |                   | 2,383,530           |
| December 31, 2021              | 51,037,359    | 387,479          | 115,162,813                          | (3,607,379)       | (60,905,554)        |
| Transactions with Owners       |               |                  |                                      |                   |                     |
| Purchased Units                | (151,339)     |                  | æ                                    | (151,339)         | 360                 |
| Sale of Treasury Stock         | 2,980,368     | <u> </u>         | 2,980,368                            | 2                 |                     |
| Total Transactions with Owners | 2,829,029     |                  | 2,980,368                            | (151,339)         | -                   |
| Net Loss                       | (5,886,909)   |                  |                                      |                   | (5,886,909)         |
| December 31, 2022              | \$ 47,979,479 | \$ 387,479       | \$ 118,143,181                       | \$ (3,758,718)    | \$ (66,792,463)     |

|  |    | 2022        |    | 2021        |
|--|----|-------------|----|-------------|
| Cash Flows From Operating Activities                           |    |             |    |             |
| Net (Loss) Income  | \$ | (5,886,909) | \$ | 2,383,530   |
| Adjustments to Reconcile Net (Loss) Income                     |    |             |    |             |
| to Net Cash Provided by Operating Activities:                  |    |             |    |             |
| Depreciation   |    | 2,059,855   |    | 2,054,468   |
| Interest Expense - Amortization of Loan Origination Costs      |    | 7,228       |    | 7,228       |
| Net Unrealized Losses (Gains) on Investments                   |    | 4,753,954   |    | (1,588,846) |
| Net Realized Gains on Investments                              |    | (*)         |    | (840,696)   |
| Interest Earned on Investments - Net                           |    | (783,916)   |    | (1,241,662) |
| Gain on Forgiveness of Payroll Protection Program Loan Payable |    | -           |    | (1,020,000) |
| (Increase) Decrease in Operating Assets:                       |    |             |    |             |
| Tenant - Shareholders Receivable - Net                         |    | (253,804)   |    | (58,222)    |
| Rent Receivables   |    | (53,890)    |    | (73,172)    |
| Prepaid Expenses   |    | (268,058)   |    | (104,924)   |
| Fuel and Supply Inventories                                    |    | (68,034)    |    | (99,018)    |
| Sundry Receivables   |    | 376         |    | (82)        |
| Other Asset  |    | -           |    | 38,750      |
| Increase (Decrease) in Operating Liabilities:                  |    |             |    |             |
| Accounts Payable and Accrued Expenses                          |    | (244,512)   |    | 769,397     |
| Mortgage Interest Payable                                      |    | 5,990       |    | (12,798)    |
| Deferred Revenue   |    | 47,311      |    | (46,965)    |
| Real Estate Tax Abatements and Exemptions Payable              |    | -           |    | (41,686)    |
| Security Deposits Payable                                      |    | 8,150       | P1 | 3,295       |
| Net Cash (Used In) Provided By Operating Activities            |    | (676,259)   | _  | 128,597     |
| Cash Flows From Investing Activities                           |    |             |    |             |
| Purchase of Property and Equipment                             |    | (2,126,848) |    | (1,092,605) |
| Investments - Reserve Fund                                     |    | 829,583     |    | -           |
| Investments - Reserve Fund Withdrawals                         |    | 2,500,000   |    | 700,000     |
| Investments - Reserve Fund Additions                           |    | (1,059,500) |    | (661,250)   |
| Receipts from Notes Receivable - Homestead Program             |    | 35,000      |    | 2,500       |
| Receipts from Mortgage Notes Receivable                        |    | 26,988      |    | 258,045     |
| Net Cash Provided By (Used In) Investing Activities            | _  | 205,223     |    | (793,310)   |
| Cash Flows From Financing Activities                           |    |             |    |             |
| Proceeds from Paycheck Protection Program Loan Payable         |    | -           |    | 1,020,000   |
| Repayment of Mortgage Payable                                  |    | (2,692,869) |    | (2,532,006) |
| Proceeds from Sale of Treasury Stock                           |    | 2,980,368   |    | 2,441,988   |
| Purchase of Treasury Stock                                     | ·  | (151,339)   |    | (593,474)   |
| Net Cash Provided By Financing Activities                      | -  | 136,160     |    | 336,508     |
| Net (Decrease) In Cash   |    | (334,876)   |    | (328,205)   |

|   | 2022         | 2021         |
|---|--------------|--------------|
| Cash - Beginning of Year                                | \$ 1,360,009 | \$ 1,688,214 |
| Cash - End of Year                                      | \$ 1,025,133 | \$ 1,360,009 |
| Supplemental Disclosures of Cash Flow Information       |              |              |
| Cash Paid For Interest                                  | \$ 574,232   | \$ 785,887   |
| Cash Paid For Income Taxes                              | \$ 13,827    | \$ 81,484    |
| Supplemental Disclosures of Investment Account Activity |              |              |
| Purchase of Investments                                 | \$ 1,059,500 | \$ 661,250   |
| Proceeds from Sale of Investments                       | S -          | \$ 1,919,572 |
| Cost of Investments Sold                                | \$ -         | \$ 1,078,876 |

# 1. Nature of Organization

Glen Oaks Village Owners, Inc., a New York State corporation, (the "Company") and SB Investors, Ltd., a Florida limited partnership, as Sponsor, entered into a Contract of Sale (the "Contract"), dated February 25, 1980, to sell, transfer, and convey fee and leasehold title to the land and buildings known as Glen Oaks Village, located in the Glen Oaks area of Queens County in the City and State of New York (the "Property").

Pursuant to the terms, covenants and conditions of the Contract and the Offering Plan (the "Plan") to convert the Property to Cooperative Ownership, dated October 24, 1980, as amended, the Company acquired (i) fee title to 134 separate buildings, (ii) all of Sponsor's right, title and interest in the leasehold estate covering the buildings and the entire parcel of land on which the buildings are located, and (iii) fee title to the land.

The Property was conveyed to the Company on April 14, 1981. The facility contains 2,904 apartment units in two non-contiguous areas on approximately 110 acres of land. The Company is responsible for the operations and maintenance of the common facilities of the 2,904 apartment units, buildings and property.

# 2. Summary of Significant Accounting Policies

Basis of Accounting – The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Cash in Name of Agent – Tenant Security – Restricted cash represents cash collected from certain shareholders held in the shareholder's names at a financial institution.

Investments – Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Realized and unrealized gains and losses on investments in equity securities, including mutual funds holding debt securities, and realized gains and losses on investments in debt securities held directly are reported as other income for the years ended December 31, 2022 and 2021; whereas unrealized gains and losses on investments in debt securities held directly, if any, would be reported as other comprehensive income (loss). For purposes of the statements of cash flows, short-term, highly liquid investments available for current use with initial maturities of three months or less would be considered cash equivalents.

Maintenance Assessments – Tenant-shareholders are subject to monthly assessments to provide funds for the Company's operating expenses and major repairs and replacements. Assessment revenue is recognized as the related performance obligations are satisfied at transaction amounts expected to be collected. The Company's performance obligations related to its operating assessments are satisfied over time on a daily pro-rata basis using the input method. The performance obligations related to replacement fund assessments are satisfied when these funds are expended for their designated purpose. Tenant-shareholder receivables at the balance sheet date are stated net of an allowance for uncollectible accounts. The allowance is determined by management review of receivables. An allowance of \$64,437 and \$30,000 has been determined necessary for uncollectible accounts at December 31, 2022 and 2021, respectively. The Company's policy is to retain legal counsel and place liens on the stock of tenant-shareholders whose assessments are 30 days or more delinquent. Any excess assessments at year-end are retained by the Company for use in the succeeding year.

The Company treats uncollectible assessments as credit losses. Methods, inputs and assumptions used to evaluate when assessments are considered uncollectible include consideration of past experience and susceptibility to factors outside the Company's control. The balances of tenant-shareholders receivable as of December 31, 2022 and 2021 are \$502,725 and \$283,358, respectively.

Contract Liabilities (prepaid maintenance assessments) – The Company recognizes revenue from members as the related performance obligations are satisfied. A contract liability (prepaid maintenance assessment) is recorded when the Company has the right to receive payment in advance of the satisfaction of performance obligations related to maintenance assessments. The balances of contract liabilities (prepaid maintenance assessments) as of December 31, 2022 and 2021 were \$265,464 and \$200,003, respectively and are included in deferred revenue on the accompanying balance sheet.

Notes Receivable – Notes receivable are stated at unpaid principal balances and are recognized on the dates that they are originated. Interest is recognized over the term of a note and is calculated using the effective-interest method. Management considers a note impaired when based on current information or factors (such as payment history), it is probable that the principal and interest payments will not be collected according to the loan agreement. Management does not consider any loan to be impaired at December 31, 2022 and 2021. The Company believes that the carrying amounts of notes receivable at December 31, 2022 and 2021 approximate fair values.

**Inventory** – Inventories are valued at the lower of cost or market. Cost is determined by the first-in, first-out method.

**Property and Equipment** – Property and equipment are capitalized at cost. Major expenditures for property and equipment and those that substantially increase useful lives are capitalized. Maintenance, repairs, and minor renewals are expensed as incurred. Depreciation is provided at rates based on the following useful lives:

| Class                        | Life in Years |
|------------------------------|---------------|
| Buildings                    | 35            |
| <b>Building Improvements</b> | 15 - 35       |
| Equipment                    | 5             |
| Furniture and Fixtures       | 5 - 15        |
| Transportation Equipment     | 5             |

Depreciation is recorded using the straight-line method.

During the year ended December 31, 2022 the Company wrote-off no fully depreciated assets.

**Income Taxes** – The Internal Revenue Service has taken the position that real estate cooperatives are subject to Section 277 of the Internal Revenue Code (the "Code").

Section 277 of the Code provides that a membership organization that is operated to provide services to members is permitted to deduct expenses attributable to the furnishing of services to the members only to the extent of the income derived during such year from its members. Section 277 permits a membership organization to reduce income from non-membership sources only by expenses incurred in generating this income. Accordingly, income from non-membership sources such as interest, commercial rental, professional apartment rental, in excess of expenses properly attributable thereto, may be subject to federal tax.

Deferred taxes represent the tax effects of differences between the financial reporting and tax bases of the Company's assets and liabilities at the enacted tax rates in effect for the years in which the differences are expected to reverse. The Company evaluates the recoverability of deferred tax assets and establishes a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized. Income tax expense consists of the tax payable for the period and the change during the period in deferred tax assets and liabilities, net of any valuation allowance.

The Company's federal and state income tax returns are subject to examination by taxing authorities for three years after the returns are filed. The Company's federal and state income tax returns for the years subsequent to 2018 remain open to examination.

**Use of Estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at year-end and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Purchase of Apartments

In February 1994, the Company was assigned all of the rights of the unsold shares held by GOV Corp. GOV Corp. had previously acquired 64,063 shares allocated to various sponsor owned apartments as a result of a foreclosure of an American Savings Bank's security interest in the shares and proprietary leases. GOV Corp.'s shares represented approximately 16.5% of the total shares of the Company and were allocated to 435 units of which 414 were occupied/rent regulated units and 21 were unoccupied units. In addition, in February 1994, GOV Corp. assigned to the Company any and all of its rights with respect to these unsold shares, including any claims to any surplus upon the transfer or sale of the shares.

As of December 31, 2022, a total of 133 units were occupied/rent regulated units and none were vacant.

As of December 31, 2021, a total of 135 units were occupied/rent regulated units and 1 was vacant.

The Company took title to the shares of Coronet Realty Company ("Coronet"), effective February 1993. Coronet had defaulted by failing to pay maintenance and other charges in the sum of \$61,312. The secured party with respect to these shares was Ensign Savings Bank under the Receivership of the Resolution Trust Corporation. The original stock and leases respecting such shares were returned to the Company by the Resolution Trust Corporation in 1993. The former Coronet shares represent approximately 4.8% of the total shares in the Company. These shares totaled 134 units of which 119 were occupied/rent regulated units and 15 were unoccupied units.

As of December 31, 2022, a total of 34 units were still occupied/rent regulated units and none were vacant.

As of December 31, 2021, a total of 36 units were still occupied/rent regulated units and 1 was vacant.

# 4. Concentration of Credit Risk

**Regional Concentration** – The Company's business activity is to operate as a cooperative housing corporation as described in Note 1, Nature of Organization. As such, the Company's primary source of revenue is from its tenant-shareholders. Under the provisions of the FASB, ASC 825, the Company is

exposed to a regional concentration of credit risk if a significant portion of its tenant-shareholders do not pay their monthly maintenance charges. If a tenant-shareholder defaults in its obligation to the Company, the Company has substantial rights. Among these rights, the Company may terminate the lease of the lessee; take possession of the apartment and at its option, sell or sublet so as to recover any deficiency for unpaid rent or other charges.

Banking Concentration – At December 31, 2022 and 2021 the Company had \$979,763 and \$1,023,356, respectively, in excess of the Federal Deposit Insurance Corporation ("FDIC") insured limit, in its banking institutions. A potential risk of loss exists for amounts held in excess of FDIC insurable limits. The Company believes it mitigates its risks by holding its bank accounts at major financial institutions.

# 5. <u>Investments in Marketable Securities (Investments - Reserve Fund)</u>

The Investments - Reserve Fund consists of investments in various mutual funds and money market accounts. Dividends and other distributions are reinvested.

Investment classifications are as follows as of December 31,

|  | 2022             |      |            |      |                   |
|--|------------------|------|------------|------|-------------------|
|  |                  |      |            | Ac   | cumulated         |
|  | Fair Value       |      | Cost       | J    | Inrealized        |
|  |                  |      |            | (    | Gains, Net        |
| Equities   | \$<br>1,318,222  | \$   | 926,432    | \$   | 391,790           |
| Mutual Funds – Equities  | 7,467,472        |      | 5,770,160  |      | 1,697,312         |
| Mutual Funds – Money Market                                    | 1,657,130        |      | 1,657,130  |      | -                 |
| Mutual Funds - Fixed Income                                    | 159,898          |      | 176,979    |      | (17,081)          |
| Mutual Funds - Mixed Allocation                                | <br>6,744,043    |      | 6,031,931  |      | 712,112           |
| Total  | \$<br>17,346,765 | _\$_ | 14,562,632 | _\$_ | 2,784,133         |
|  |                  |      |            |      |                   |
|  | 2021             |      |            |      |                   |
|  |                  |      |            | A    | ccumulated        |
|  | Fair Value       |      | Cost       | J    | <b>Jnrealized</b> |
|  |                  |      |            | (    | Gains, Net        |
| Equities   | \$<br>2,298,519  | \$   | 926,432    | \$   | 1,372,087         |
| Mutual Funds – Equities  | 9,069,229        |      | 5,499,700  |      | 3,569,529         |
| Mutual Funds – Money Market                                    | 3,616,776        |      | 3,616,776  |      |                   |
|  | 461 450          |      | 120 217    |      | 22 141            |
| Mutual Funds – Fixed Income                                    | 461,458          |      | 428,317    |      | 33,141            |
| Mutual Funds – Fixed Income<br>Mutual Funds – Mixed Allocation | <br>8,140,905    |      | 5,226,058  |      | 2,914,847         |

Investment income consists of the following for the years ending December 31,

|                                       | 2022 |         | 2021 |           |  |
|---------------------------------------|------|---------|------|-----------|--|
| Interest, Dividends and Capital Gains | \$   | 783,916 | \$   | 1,241,662 |  |

#### 6. Investments

## Fair Value:

FASB ASC 820, Fair Value Measurement, establishes a framework for measuring fair value that provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy under FASB ASC 820 are summarized as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 – Inputs to the valuation methodology include:

- · Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs. Although the degree of judgment exercised in determining fair value is greatest for investments categorized in Level 3, the inputs or methodology used for valuing investments are not necessarily an indication of the risk associated with those investments.

The following tables summarize the valuation of the Company's investments using the U.S. GAAP fair value hierarchy as described above as of December 31,

|                                 | <u>20</u>        | 22 |             |     |       |                  |
|---------------------------------|------------------|----|-------------|-----|-------|------------------|
|                                 | Level 1          |    | Level 2     | Lev | vel 3 | Total            |
| Equities                        | \$<br>1,318,222  | \$ | ;= <u>3</u> | \$  | -     | \$<br>1,318,222  |
| Mutual Funds – Equities         | 7,467,472        |    | -           |     | 1000  | 7,467,472        |
| Mutual Funds - Money Market     | 1,657,130        |    | -           |     |       | 1,657,130        |
| Mutual Funds – Fixed Income     | 159,898          |    | =           |     |       | 159,898          |
| Mutual Funds – Mixed Allocation | 6,744,043        |    | -           |     | -     | 6,744,043        |
| Total                           | \$<br>17,346,765 | \$ | -           | \$  | -     | \$<br>17,346,765 |
|                                 | 200              |    |             |     |       |                  |
|                                 | <u>202</u>       |    | 1.0         |     |       | 22 77 2          |
|                                 | Level 1          |    | Level 2     |     | rel 3 | <br>Total        |
| Equities                        | \$<br>2,298,519  | \$ | -           | \$  | -     | \$<br>2,298,519  |
| Mutual Funds – Equities         | 9,069,229        |    | -           |     | -     | 9,069,229        |
| Mutual Funds - Money Market     | 3,616,776        |    | -           |     | -     | 3,616,776        |
| Mutual Funds - Fixed Income     | 461,458          |    | -           |     | -     | 461,458          |
| Mutual Funds - Mixed Allocation | 8,140,905        |    | _           |     | 120   | 8,140,905        |
| Total                           | \$<br>23,586,887 | \$ | -           | \$  | -     | \$<br>23,586,887 |

# **National Cooperative Bank Stock:**

The Company held Class B1 Stock of its mortgage holder, the National Cooperative Bank, N.A. ("NCB"). Class B1 Stock was purchased to satisfy the minimum 1% stock purchase at the time of the mortgage loan. As of December 31, 2000, all of the Company's B1 Stock has been repurchased by new NCB borrowers. These funds were returned to the Company.

The Company holds Class B2 Stock of its mortgagee, NCB. This stock is acquired through patronage refunds. The stock is currently non-transferrable and non-redeemable. The Bank Act does not allow a dividend to be paid on this stock.

If a borrower accumulates over 12.5% of its loan amount in Class B Stock, the member owners may receive Class C Stock. Class C Stock can be held only by eligible borrowers of NCB. Class C Stock is non-redeemable by NCB but is transferrable among eligible borrowers of NCB. Class C Stock may be purchased directly from NCB or is received as part of NCB's patronage refund distribution. NCB may pay a cash dividend on its Class C Stock. As of December 31, 2022, the Company holds Class C Stock of NCB.

Under the NCB's Capitalization and Patronage Refund Policy, the total amount of patronage is based, in part, on the amount of fees and interest paid by each member in relation to the member's loan. Member's refunds are a combination of cash and stock; stock being a permanent capital investment in NCB. NCB's patronage refund is distributed in the form of cash and Class B2 and/or Class C Stock. The cash portion of the refund is a function of the total stock owned by that member and ranges from 35 to 55 percent of the total amount received by the member.

All Class B Stock may be used by the Company to offset any future purchase requirements.

Patronage stock dividends and cash refunds have been received as follows:

|      | Stoc | k Patronage | Cash Patronag |        |  |
|------|------|-------------|---------------|--------|--|
| 2022 | \$   | 221,682     | \$            | 62,526 |  |
| 2021 | \$   | 163.531     | \$            | 70.085 |  |

# 7. Notes Receivable – Homestead Program – Long-Term

The Company sold some of their rent-regulated apartments to the occupants of the apartments in previous years. The Company received notes from the buyers as a Homestead Program. These notes require no interest or principal payments during their life; the principal is due upon sale or transfer of the apartment. The Company will allow one transfer to a family member during the term of the note. The Company also has notes receivable from the Homestead Improvement Program. The combined balances of these notes total \$126,500 and \$161,500 as of December 31, 2022 and 2021, respectively. The Company has a note receivable from a key member of management (see Note 16).

# 8. Mortgage Notes Receivable

The Company issues mortgage notes to tenant shareholders in connection with the sales of units owned by the Company. These notes are collateralized by mortgages on the units. The original balance of the notes range from \$24,990 to \$245,000 and carry a 30 year term. The notes are interest bearing with rates ranging from 2.9% to 5.0% per annum and the monthly payments range between \$104 and \$1,315. The balances of these notes are \$410,959 and \$437,947 as of December 31, 2022 and 2021, respectively. The Company has notes receivable from current board members (see Note 16).

# 9. Mortgage Payable

On August 1, 1995, the Company refinanced its existing mortgage and loan payable. The new mortgage is with NCB and was taken in two loans as follows:

Principal amount - \$36,682,393 at an interest rate of 6% per annum, maturing on August 1, 2020. Principal amount - \$14,050,000 at an interest rate of 6.879% per annum, maturing on August 1, 2020.

These mortgages were refinanced with NCB on August 1, 2005. Proceeds from the new mortgage were used to satisfy both outstanding mortgage loans. The following are the pertinent terms of the new loan:

Principal Amount:

\$39,000,000

Monthly Payment:

\$276,491 consisting of principal and interest

Interest Rate:

5.875% per annum Effective Interest Rate: 6.036% per annum

Term:

20 years

Maturity Date:

September 1, 2025

The mortgage is secured by all real property of the Company. The Company may prepay the mortgage but is subject to prepayment penalty restrictions as defined in the mortgage agreement.

Scheduled principal payments for the next three years through maturity are as follows:

| For the year ending December 31,         |    |           |
|--|----|-----------|
| 2023                                     | \$ | 2,851,223 |
| 2024                                     |    | 3,024,632 |
| 2025 - Maturity                          |    | 3,260,037 |
| Total Mortgage Principal Payments        |    | 9,135,892 |
| Less: Unamortized Loan Origination Costs | -  | 19,273    |
| Total                                    | \$ | 9,116,619 |

Interest expense was \$638,243 and \$780,317 for the years ended December 31, 2022 and 2021, respectively, which includes the amortization of loan origination costs of \$7,228 for each of the years.

# 10. Treasury Stock

The Company has acquired apartments from time to time on the open market for administrative use, to sell or sublet.

Purchases of treasury stock are accounted for using the cost method. Any gain on the sale of treasury stock is accounted for as an increase to capital in excess of par value. Any loss on sale of treasury stock is accounted for as a reduction in capital in excess of par value.

During the year ending December 31, 2020, the Company paid a deposit in the amount of \$38,750, which was included in other current assets on the balance sheet, towards the purchase of five units from the estate of one tenant-shareholder. The purchase was completed in April 2021 and the deposit was applied to the purchase price of \$775,000.

During the years ended December 31, 2022 and 2021, the Company acquired 160 and 803 net shares of treasury stock, respectively, which were allocated to 1 and 6 apartments, respectively. As of December 31, 2022 and 2021, the Company held 3,807 and 3,647 shares of treasury stock, respectively.

## 11. Future Major Repairs and Replacements

The Company has not conducted a study to determine the remaining useful lives of the components of common property and estimates of the costs of major repairs and replacements that may be required in the future. The Company, however, directs its maintenance department to provide it with periodic reports of needed repairs and replacements. Repairs and replacements are then funded on an annual basis in a comprehensive on-going building repair program. When funds are needed, the Company may borrow, utilize funds from the reserve account, increase maintenance, levy a special assessment, or delay the repairs or replacement until funds become available or any combination of these.

## 12. Employee Benefit Plans

**Defined Contribution Plan** – The Company sponsors a 401(k) defined contribution plan (the "Plan") for the benefit of all eligible employees. The Company contributes 3% of participants' compensation to the Plan. For the years ended December 31, 2022 and 2021, the total expense was \$26,339 and \$48,636, respectively.

**Multi-Employer Plan** – For union employees, the Company contributes to multi-employer pension plans jointly administered by industry and union representatives. The risk of participating in U.S. multi-employer pension plans is different from single-employer pension plans in the following aspects:

- Assets contributed to the multi-employer plan by one employer may be used to provide benefits of employment to other participating employers.
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- If the Company stops participating in some of its multi-employer pension plans, it may be required to pay those plans an amount based on the underfunded status of the entire plan.

The Company's participation in these plans for the years ended December 31, 2022 and 2021 is outlined in the following table. All information in the table is as of December 31 of the relevant year unless otherwise noted. The Plan Protection Act ("PPA") zone status column ranks the funded status of multi-employer pension plans depending upon a plan's current and projected funding. The zone status is based on information that the Company received from the plan. Among other factors, a plan is in the Red Zone (Critical) if it has a current funded percentage less than 65%. A plan is in the Yellow Zone (Endangered) or Orange Zone (Seriously Endangered) if it has a current funded percentage of less than 80% or projects a credit balance deficit within seven years. A plan is in the Green Zone (Healthy) if it has a current funded percentage greater than 80% and does not have a projected credit balance deficit within seven years. The Funding Improvement Plan ("FIP")/Rehabilitation Plan ("RP") status column indicates plans for which a FIP or RP is either pending or in place.

The following table contains information about the Company's multi-employer pension plans for the years ended December 31, 2022 and 2021:

|          | Employer<br>Identification | PPA Zone Status<br>(plan year-end) |        | FIP/RP<br>Status | Company Contributions (as of December 31) |           | Expiration Date of Collective Bargain | Com<br>Contrib |      |
|----------|----------------------------|------------------------------------|--------|------------------|---|-----------|---------------------------------------|----------------|------|
| Plan     | Number -                   | June                               | June   | Pending/         |   |           | Agreement                             |                |      |
| Name     | Plan Number                | 2022                               | 2021   | Implemented      | 2022                                      | 2021      | (T)                                   | 2022           | 2021 |
| Building |                            | Yellow                             | Red as |                  |   |           |                                       |                |      |
| Service  |                            | as of                              | of     |                  |   |           |                                       |                |      |
| 32BJ     |                            | July1,                             | July1, |                  |   |           |                                       |                |      |
| Pension  | 13-1879376                 | 2022                               | 2021   | Yes              | \$278,977                                 | \$327,844 | April 20, 2022                        | No             | No   |

The Company currently has no intention of withdrawing from the multi-employer pension plan.

The union agreement expired on April 20, 2022. In April 2022, a tentative agreement was reached, which expires in 2026. The new agreement has yet to be approved by a vote of Local 32BJ members.

#### 13. Special Assessments

The Company collected special assessments in the amounts of \$1,487,760 and \$700,596 for School Tax Relief (STAR) credits for the years ended December 31, 2022 and 2021, respectively.

## 14. Income Taxes

Income taxes for the years ending December 31, 2022 and 2021 consist of the following:

|                     | 2022         | 2021 |        |  |
|---------------------|--------------|------|--------|--|
| Current<br>Deferred | \$<br>13,827 | \$   | 64,202 |  |
|                     | \$<br>13,827 | \$   | 64,202 |  |

Deferred income tax assets and liabilities as of December 31, 2022 and 2021 consist of the following:

|                                  |     | 2022         | 2021 |              |  |
|----------------------------------|-----|--------------|------|--------------|--|
| Deferred Tax Asset:              |     |              |      |              |  |
| Net Operating Loss Carryforwards | \$  | 19,317,000   | \$   | 18,910,000   |  |
| Deferred Tax Liabilities:        |     |              |      |              |  |
| Property and Equipment           |     | (2,951,000)  |      | (3,085,000)  |  |
| Unrealized Holding Gains         |     | 1,426,000    |      | (477,000)    |  |
| Net Deferred Tax Asset           |     | 17,792,000   |      | 15,348,000   |  |
| Less: Valuation Allowance        | 126 | (17,792,000) |      | (15,348,000) |  |
| Net                              | \$  |              | \$   |              |  |
|                                  | -   |              |      |              |  |

At December 31, 2022, the Company has estimated federal, state and local net operating loss carryforwards for income tax purposes of approximately \$50,291,000, \$61,562,000 and \$53,714,000, respectively. If not utilized the federal, state and local net operating loss carryforwards will begin to expire in the tax year ending December 31, 2022 and will be fully expired in tax year ending December 31, 2037. The Company does not anticipate significant taxable income in future periods; therefore, it is more likely than not that the deferred tax assets will not be realized. As a result, the Company recorded a full valuation allowance against its deferred tax assets.

#### 15. Litigation

From time-to-time individuals have filed claims in connection with damages sustained on the Company's property. The claims are handled by the attorney of the Company's insurance provider. Management of the Company believes any losses on outstanding claims will be covered by insurance.

# 16. Related Party Transactions

In 2010, the Company issued a mortgage note receivable to a current board member in the amount of \$245,000 at an annual interest rate of 5% with a 30-year term. Monthly payments of principal and interest in the amount of \$1,315 began in September 2010. Interest earned on this note was \$9,266 and \$9,736 for the years ended December 31, 2022 and 2021, respectively. The balance due to the Company at December 31, 2022 is \$184,338, of which \$4,526 is due within one year and the balance of \$179,812 is a noncurrent receivable. The note receivable is due in August 2040.

In September 2020, the Company issued a mortgage note receivable to a current board member in the amount of \$200,700 at an annual interest rate of 5% with a 30-year term. Monthly payments of principal and interest in the amount of \$1,077 began in October 2020. Interest earned on this note was \$2,015 and \$8,164 for the years ended December 31, 2022 and 2021, respectively. The balance due to the Company at December 31, 2022 is \$34,315, of which \$11,472 is due within one year and the balance of \$22,843 is a noncurrent receivable. The note receivable is due in September 2050.

A key member of management has a loan with the Company from the Homestead Program in the amount of \$35,000. The note receivable was issued in May 1995. This note does not require interest or principal payments during its life. The principal becomes due upon the sale or transfer of the apartment. As of December 31, 2022, the unit was sold and the note receivable was subsequently paid.

# 17. Contingency

Management has evaluated the events and risks associated with the COVID-19 pandemic and the vaccines, and the aggregated effects they may have on the Company's ability to continue as a going concern. Having considered the financial position of the Company, and events in the aggregate, management does not have substantial doubt about the Company's ability to continue as a going concern for one year from the date the financial statements were available for issuance due to its cash position, positive equity and ability to maintain stable revenues. Management cannot provide specific estimates of the financial impact on the Company at this time.

# 18. Paycheck Protection Program Loan Payable

On February 19, 2021, the Company entered into a U.S. Small Business Administration ("SBA") Guaranteed Loan (the "Loan Agreement") with NCB in the amount of \$1,020,000 with an interest rate of 1.00% per annum, pursuant to which it was granted a loan (the "Loan") under the Paycheck Protection Program (the "PPP") under Division A, Title I of the CARES Act, which was enacted by the United States Congress on March 27, 2020. The Loan was to mature five years from the date of the Loan Agreement. The Company may prepay this Loan, in whole or in part, at any time, without premium or penalty. The Company may be entitled to the forgiveness of some or all of the Loan, pursuant to the PPP. To apply for loan forgiveness, the Company must comply with the related provisions of the Cares Act.

In November 2021, the Company applied for forgiveness on the Loan and received notice from the SBA on January 31, 2022 that the PPP loan and the related accrued interest of \$9,803 was forgiven in full.

# 19. Employee Retention Credits

Under the CARES Act, which was enacted by the United States Congress on March 27, 2020, the Employee Retention Tax Credit was first introduced, which was designed to encourage employers to keep employees on their payroll throughout the COVID-19 pandemic. The Company qualified for the credit during all four quarters of 2022 and received a total credit of \$11,114 as a direct reduction to salaries and wages paid. The Company received all credits available to them as of December 31, 2022.

## 20. Subsequent Events

**Date of Management's Review** – The Company has evaluated events and transactions for recognition or disclosure through May 31, 2023, the date the financial statements were available for issuance. No events have occurred that would require adjustments to, or disclosure in, the financial statements.

|  | 2022          | 2021          |  |
|--|---------------|---------------|--|
| Revenues                                 |               |               |  |
| Maintenance - Shareholders               | \$ 22,121,347 | \$ 21,324,872 |  |
| Special Assessments                      | 1,487,760     | 700,596       |  |
| Apartment Rental Income                  | 2,739,130     | 2,803,122     |  |
| Capital Improvement Fund Contributions   | 99,750        | 92,000        |  |
| Garages and Parking Permit Fees          | 631,575       | 652,739       |  |
| Maintenance Services Income              | 248,614       | 196,900       |  |
| Laundry Income                           | 160,412       | 153,181       |  |
| Sales, Sublet Rental and Management Fees | 637,970       | 662,931       |  |
| Cable Income                             | 83,735        | 86,867        |  |
| Late Fees and House Rule Violations      | 74,136        | 66,985        |  |
| Interest from Company Issued Mortgages   | 48,751        | 34,567        |  |
| Insurance Proceeds                       | 7 <del></del> | 3,687         |  |
| NCB Patronage Refund                     | 62,526        | 70,085        |  |
| Newsletter Advertising                   | :=            | 7,500         |  |
| Community Room Rental                    | 2,045         | 3,925         |  |
| Dog Park Membership Fees                 | 4,400         | 3,775         |  |
| Other Revenue                            | (19,340)      | 5,321         |  |
| Total Revenues                           | \$ 28,382,811 | \$ 26,869,053 |  |

| penses   |    | 2022       |    | 2021      |
|--|----|------------|----|-----------|
| Administrative and Management                          |    |            | 1  |           |
| Office Salaries  | \$ | 1,338,638  | \$ | 1,464,947 |
| Community Events and Contributions                     |    | 23,883     |    | 26,581    |
| Telephone  |    | 76,702     |    | 52,085    |
| Legal, Audit and Other Professional Fees               |    | 185,273    |    | 335,398   |
| Information Technology Services                        |    | 161,540    |    | 152,878   |
| Government Permits, Violations and Fines               |    | 21,393     |    | 20,351    |
| Postage  |    | 59,087     |    | 13,765    |
| Office   |    | 268,220    |    | 356,827   |
| Bad Debt Expense                                       |    | 34,437     |    |           |
| Miscellaneous  |    | 1,311      |    | 1,695     |
| Total Administrative and Management                    | -  | 2,170,484  |    | 2,424,527 |
| Operating Expenses                                     |    |            |    |           |
| NYC Water and Sewer                                    |    | 2,012,091  |    | 2,074,401 |
| Electric and Cooking Gas                               |    | 968,647    |    | 814,109   |
| Heating Costs  |    | 2,936,816  |    | 2,091,107 |
| Exterminating Services                                 |    | 153,002    |    | 125,504   |
| Protection Services                                    |    | 529,814    |    | 583,532   |
| Sanitation Services - Bulk Pick-Up                     |    | 203,054    |    | 182,150   |
| Total Operating Expenses                               |    | 6,803,424  |    | 5,870,809 |
| Maintenance Services                                   |    |            |    |           |
| Salaries   |    | 3,395,896  |    | 3,489,199 |
| Repairs and Maintenance                                |    | 2,451,654  |    | 2,556,46  |
| Landscaping and Grounds Maintenance                    |    | 317,013    |    | 399,97    |
| Vehicle Fleet Expense                                  |    | 182,378    |    | 202,14    |
| Uniforms and Janitorial Supplies                       |    | 45,701     |    | 104,65    |
| Total Maintenance Services                             |    | 6,392,642  |    | 6,752,43  |
| Taxes, Insurance and Employee Benefits                 |    |            |    |           |
| NYC Real Estate Taxes                                  |    | 8,772,500  |    | 7,674,99  |
| Payroll Taxes  |    | 464,213    |    | 476,64    |
| Insurance  |    | 1,486,083  |    | 1,410,72  |
| Non-Union Employee Benefits - Pension, Disability,     |    |            |    | -, ,      |
| Health Insurance and Training                          |    | 254,232    |    | 354,79    |
| Union Employee Benefits - Health Insurance and Pension |    | 1,244,403  |    | 1,312,80  |
| Total Taxes, Insurance and Employee Benefits           |    | 12,221,431 |    | 11,229,96 |
| Financial  |    |            |    |           |
| Interest on Mortgage Payable (includes amortization    |    |            |    |           |
| of loan origination costs)                             |    | 638,243    |    | 780,31    |
| Total Financial  | -  | 638,243    |    | 780,31    |
|  | 9- |            |    |           |