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FINANCIAL STATEMENTS

FOR THE YEARS ENDED

DECEMBER 31, 2011 AND DECEMBER 31, 2010



March 26, 2012

## INDEPENDENT AUDITOR'S REPORT

The Board of Directors Glen Oaks Village Owners, Inc. Glen Oaks, NY 11004

Dear Board Member:

We have audited the accompanying balance sheet of Glen Oaks Village Owners, Inc. as of December 31, 2011 and 2010, and the related statements of income, expenses and deficit and cash flows for the years then ended. These financial statements are the responsibility of the corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Glen Oaks Village Owners, Inc. as of December 31, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Glen Oaks Village Owners, Inc. has not presented the supplementary information on future major repairs and replacements that the American Institute of Certified Public Accountants has determined is necessary to supplement, although not required to be part of, the basic financial statements.

Very truly yours,

Landau Arnold Laufer LLP

## BALANCE SHEET

	As	Αt		
	<u>Decemb</u>	er	31,	
2011				2010

## <u>ASSETS</u>

\$ 1,413,088 11,503,573 230,815 255,159 28,300 1,576,746 845,374 66,946 15,920,001
17,250,000 87,202,136 36,938,512 1,612,034 1,069,147 8,244 144,080,073 93,846,966 50,233,107
106,008
187,000
1,613,608
1,906,616
_\$68,059,724

## BALANCE SHEET

<u>As At</u> <u>December 31,</u>

2011 2010

## LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities  Accounts Payable & Accrued Expenses Mortgage Interest Payable Mortgage Payable - Current Portion Security Deposits Payable  Total Current Liabilities	\$ 2,328,205 159,122 1,479,209 237,848 4,204,384	\$ 2,149,115 166,193 1,398,967 230,815 3,945,090
<u>Long-Term Liabilities</u> Mortgage Payable	30,000,671_	31,479,880
<u>Total Liabilities</u>	34,205,055_	35,424,970
Stockholders' Equity  Capital Stock - \$1 Par Value Per Share Authorized - 400,000 Shares Issued & Outstanding At 12/31/11 - 387,600 Shares At 12/31/10 - 387,591 Shares Capital in Excess of Par Value Treasury Stock (Note 8) Deficit Total Stockholders' Equity	387,479 92,463,838 (1,341,433) (60,395,060) 31,114,824	387,479 90,447,562 (1,024,409) (57,175,878) 32,634,754
	\$65,319,879	\$68,059,724

# STATEMENT OF INCOME, EXPENSES AND DEFICIT

	For The Years Ended <u>December 31,</u>			
		2011		2010
Total Income (Schedule A)	\$	22,887,443	\$	23,152,980
Total Expenses (Schedule B)		21,759,165		21,145,235
Operating Profit Before Depreciation				
& Amortization		1,128,278		2,007,745
Depreciation		(4,212,901)		(4,114,051)
Amortization		(7,228)		(7,228)
Loss Before Provision for Taxes		(3,091,851)		(2,113,534)
Provision for Taxes		(61,852)		(50,268)
Net Loss		(3,153,703)		(2,163,802)
Deficit at Beginning of Year		(57,174,559)		(55,010,757)
Unrealized (Loss) on Investments	-	(66,798)	8	(1,319)
DEFICIT AT END OF YEAR	\$	(60,395,060)	\$	(57,175,878)

## STATEMENT OF CASH FLOWS

	For The Years Ended		
	<u>Decembe</u> :	<u>r 31,</u>	
	<u>2011</u>	2010	
Net Cash Flow From Operating Activities			
Net Loss	\$ (3,153,703)	\$ (2,163,802)	
Adjustments To Reconcile Net Loss to			
Net Cash Provided By Operating Activities:			
Depreciation & Amortization	4,220,129	4,121,279	
Changes in Assets & Liabilities:			
Stockholders' Accounts Receivable	5,450	19,712	
Cash in Name of Agent - Tenant Sec.	(7 <b>,</b> 033)	(5 <b>,</b> 929)	
Rent Receivable	(26 <b>,</b> 603)	(2,103)	
Prepaid Expenses	(63 <b>,</b> 831)	12,605	
Fuel & Supply Inventories	(31,915)	(238,600)	
Sundry Receivables	(90,842)	66,232	
Accounts Payable	179,090	(307,673)	
Mortgage Interest Payable	(7,071)	(6,664)	
Security Deposits Payable	7,033	5,929	
Net Cash Flows Provided By Operating Activities	1,030,704	1,500,986	
Net Cash Flow From Investing Activities			
Purchases of Property, Plant & Equipment	(1,072,910)	(1,416,983)	
Sale (Purchase) of Investments -	(1/0/2/510)	(1,110,303)	
(Reserve Account)	(564,317)	(315,854)	
Net Cash Flows (Used In) Investing Activities	(1,637,227)	(1,732,837)	
Net Cash Flow From Financing Activities			
Repayment of Long-Term Debt	(1,398,967)	(1,318,331)	
Proceeds from Sale of Treasury Stock - Net	1,699,252	2,365,139	
Notes Receivable - Long-Term	(458,792)	(962,168)	
Net Cash Flows (Used In) Provided By			
<u>Financing Activities</u>	(158,507)	84,640	
Net (Decrease) in Cash & Cash Equivalents	(765,030)	(147,211)	
Cash & Cash Equivalents- Beginning of Year	1,413,088	1,560,299	
CASH & CASH EQUIVALENTS - END OF YEAR	\$ 648,058	\$ 1,413,088	
Supplemental Disclosures of Cash Flows Information			
Cash Paid for Interest	\$ 1,918,925	\$ 1,999,562	
Cash Paid for Income Taxes	61,851	50,268	

See notes to financial statements.

## SCHEDULE OF INCOME

For The Years Ended

December 31,
2011 2010

	2011	2010
	\ <u></u>	
Income		
Maintenance - Shareholders	\$ 18,614,171	\$ 18,466,255
Apartment Rental Income	2,561,758	2,476,212
Asbestos Abatement Income	0	369,857
Capital Improvement Fund Contributions	63,000	
Garage Rental Income		101,250
Maintenance Service Repair Income	580,393	575,934
	96,968	131,630
Parking Permits	42,050	44,600
Laundry Income	70 <b>,</b> 275	69 <b>,</b> 556
Resale & Sublet Fees	345 <b>,</b> 151	417,392
Management of Rental Apartments	41,910	34,900
Cable Income	13,570	51,953
Late Charges & House Rule Violations	51,789	57,557
Investment Income	249,265	234,383
Interest from GOVO Issued Mortgages	91,255	62,043
Alteration Fee Income	20,026	30,551
Miscellaneous Income	45,862	
		<u>28,907</u>
TOTAL INCOME	¢ 22 007 442	¢ 00 150 000
1011111 114001111	\$ 22,887,443	\$ 23,152,980

### SCHEDULE OF EXPENSES

For	The	Year	S	En	ded	
	<u>Dece</u>	mber	31			
011					2010	)

### <u>Expenses</u>

Administrative & Management				
Office Salaries	\$	820,483	\$	834,208
Community Contributions & Events	Υ	21,411	Y	10,257
Telephone		40,506		38,610
Legal Fees & Other Professional Fees		66,735		52,439
Auditing Fees		40,900		39,700
Computer Maintenance		31,892		20,380
Postage		37,766		40,376
Office Expenses		168,447		172,304
Miscellaneous Administrative &		100,447		1/2,304
Management Expenses		39,901		37,244
Total Admin. & Mngmt. Expenses	1	,268,041	-	1,245,518
10tal Mantill. & Mignic. Expenses		,200,041		1,243,310
Maintenance Services				
Salaries	3	,149,340		3,107,556
Repairs & Maintenance		,157,955		1,162,676
Landscaping & Groundkeeping	Ι,	224,069		202,111
Vehicle Fleet Expenses		191,751		160,066
Janitorial & Maintenance Supplies		42,258		37,523
Total Maintenance Services		,765,373	-	
Total Haintenance Services	4	, 100, 313		4,669,932
Operating Expenses				
Water & Sewer	1	,832,772		1,615,095
Electric & Cooking Gas	Ι,	685,425		695,148
Heating Costs	2	,501,783		1.50
Licenses & Permits	۷,			2,366,984
		34,880		31,333
Exterminating Services Protection Services		51,783		39,677
		452,945		433,338
Sanitation & Cleaning		95,731		79,713
<u>Total Operating Expenses</u>	5	,655,319		5,261,288

# SCHEDULE OF EXPENSES (CONTINUED)

For The Years Ended December 31, 2011 2010 Taxes, Insurance & Employee Benefits Real Estate Taxes \$ 5,912,398 \$ 5,607,506 Payroll Taxes 385,952 368,835 Insurance 719,919 778,072 Employee Benefits - Union Welfare, Pension, Disability & Health Insurance 1,140,309 1,221,185 Total Taxes, Insurance & Employee Benefits 8,158,578 7,975,598 Financial Interest on Mortgage Payable 1,911,854 1,992,899 Total Financial 1,911,854 1,992,899 TOTAL EXPENSES \$ 21,145,235 \$ 21,759,165

#### NOTES TO FINANCIAL STATEMENTS

## FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

#### NOTE 1 - NATURE OF ORGANIZATION

SB Investors, Ltd., a Florida limited partnership, as Sponsor, and Glen Oaks Village Owners, Inc., a New York corporation, (the "Company") entered into a Contract of Sale (the "Contract"), dated February 25, 1980, to sell, transfer and convey fee and leasehold title to the land and buildings known as Glen Oaks Village, located in the Glen Oaks area of Queens County in the City and State of New York (the "Property").

Pursuant to the terms, covenants and conditions of the Contract and that certain Offering Plan (the "Plan") to convert the Property to Cooperative Ownership, dated October 24, 1980, as amended, the Company acquired (i) fee title to 134 separate buildings, (ii) all of Sponsor's right, title and interest in the leasehold estate ("Ground Lease") covering the buildings and the entire parcel of land on which the buildings are located, and (iii) fee title to the land.

The Property was conveyed to the Company on April 14, 1981. The facility contains 2,904 residential apartment units on approximately 110 acres of land.

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

#### Method of Accounting

The Company utilizes the accrual method of accounting.

#### Maintenance Assessments

Tenant-shareholders are subject to monthly assessments to provide funds for the corporation's operating expenses, future capital acquisitions, and major repairs and replacements. Tenant-shareholder receivables at the balance sheet date represent maintenance fees due from tenant-shareholders. Any excess assessments at year end are retained by the corporation for use in the succeeding year.

#### Income Taxes

The Internal Revenue Service has taken the position that real estate cooperatives are subject to Section 277 of the Internal Revenue Code.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

# NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

Section 277 of the Code provides that a membership organization that is operated to provide services to members is permitted to deduct expenses attributable to the furnishing of services to the members only to the extent of the income derived during such year from its members. Section 277 permits a membership organization to reduce income from non-membership sources only by expenses incurred in generating this income. Accordingly, income from non-membership sources such as interest, commercial rental, professional apartment rental, etc. in excess of expenses properly attributable thereto, may be subject to federal tax.

Income tax liability that may result from the above is not reflected in the attached financial statements. If the position of the Internal Revenue Service is sustained by the courts, such liability will be reflected in future financial statements. Provisions for state income taxes are appropriately reflected.

#### Depreciation

For financial reporting the Property and Equipment acquired from SB Investors, Ltd., are being carried at cost. Depreciation is recorded on the straight-line method over lives of five (5) years for equipment, thirty-five (35) years for building, fifteen (15) to thirty-five (35) years for building improvements and three (3) years for transportation equipment.

For tax purposes, the acquisition of the property is being reported as an exchange pursuant to Section 351 and all regulations thereunder of the Internal Revenue Code.

#### Cash & Cash Equivalents

For the purpose of cash flows, cash and cash equivalents consist of short-term, highly liquid debt instruments with maturities of twelve months or less at the date of purchase. Items classified as cash equivalents include money market funds and commercial paper.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE 3 - PURCHASE OF APARTMENTS

On or about February 9, 1994, Glen Oaks Village Owners, Inc. ("GOVO") was assigned all of the rights in the unsold shares held by GOV Corp. GOV Corp. had previously acquired 64,063 shares allocated to various sponsor owned apartments as a result of a foreclosure of American Savings Bank's security interest in the shares and proprietary leases. GOV Corp.'s shares represented approximately 16.5% of the total shares of GOVO and were allocated to 435 units of which 414 were occupied/rent regulated units and 21 were unoccupied units. On or about February 9, 1994, GOV Corp. assigned to GOVO any and all of its rights with respect to these unsold shares, including any claims to any surplus upon the transfer or sale of the shares.

As at December 31, 2011, a total of 210 were occupied/rent regulated units and 7 were unoccupied units.

Glen Oaks Village Owners, Inc. took title to the shares of Coronet Realty Company, effective February 10, 1993. Coronet Realty Company had defaulted by failing to pay maintenance and other charges in the sum of \$61,312. The secured party with respect to these shares was Ensign Savings Bank under the Receivership of the Resolution Trust Corporation. The original stock and leases respecting such shares were returned to Glen Oaks Village Owners, Inc. by the Resolution Trust Corporation in 1993. The former Coronet shares represent approximately 4.8% of the total shares in Glen Oaks Village Owners, Inc. These shares total 134 units of which 119 were occupied/rent regulated units and 15 were unoccupied units.

As at December 31, 2011, a total of 52 were occupied/rent regulated units and 3 were unoccupied units.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

#### NOTE 4 - CONCENTRATION OF CREDIT RISK

Regional Concentration - Glen Oaks Village Owners, Inc.'s business activity is to operate as a cooperative housing corporation as described in Note 1, "Nature of Organization." As such, the corporation's sole source of revenue is from its tenant-shareholders. Under the provisions of FASB-105 the corporation is exposed to a regional concentration of credit risk if a significant portion of their tenant-shareholders did not pay their monthly maintenance charges. If a tenant-shareholder defaults in their obligation to the corporation, the corporation has substantial rights. Among these rights, the corporation may terminate the lease of the lessee; take possession of the apartment and at its option re-let so as to recover any deficiency for unpaid rent or other charges.

Banking Concentration - During the years 2011 and 2010, Glen Oaks Village Owners, Inc. has maintained cash balances in excess of \$250,000 in its banking institutions. A potential risk of loss exists for amounts held in excess of FDIC insurable limits. The corporation believes it mitigates its risks by investing in or through major financial institutions.

## NOTE 5 - NOTES RECEIVABLE - HOMESTEAD PROGRAM - LONG-TERM

The corporation sold certain rent-regulated apartments, which it owned, to the occupants of these apartments. The corporation received notes receivable from the buyer. These notes require no interest or principal payments during their life. The principal comes due upon sale or transfer of the apartment. The corporation will allow one transfer to a family member during the term of the note. The balances of these notes were \$130,000 and \$153,000 for 2011 and 2010, respectively.

#### NOTE 6 - RESERVE FUNDS

The reserve funds consist of investments in various mutual funds and money market accounts. Dividends and other distributions are reinvested.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

## NOTE 6 - RESERVE FUNDS (Continued)

Investments are as follows:	20	<u>11</u>
Mutual Funds- The Vanguard Group Fidelity Investments	Market Value \$ 241,040 10,709,537	<u>Cost</u> \$ 215,260 10,801,560
Money Market Accounts- The Vanguard Group Fidelity Investments Total Reserve Funds	520,123 532,847 \$12,003,547	520,123 532,847 \$12,069,790
Total Reserve Lanas	<u> </u>	<del>712,000,100</del>
Investments are as follows:	<u>20</u> Market	10
Investments are as follows:  Mutual Funds- The Vanguard Group Fidelity Investments Money Market Accounts-	Market Value \$ 234,332 10,533,058	Cost \$ 210,292 10,558,417

#### NOTE 7 - MORTGAGE PAYABLE

On August 1, 1995 the company refinanced its mortgage and loan payable. The mortgage was in two pieces as follows:

Principal amount - \$36,682,393 at an interest rate of 6% per annum, maturing on August 1, 2020.

Principal amount - \$14,050,000 at an interest rate of 6.879% per annum, maturing on August 1, 2020.

These mortgages were refinanced on August 1, 2005. Proceeds of the new mortgage were used to satisfy both outstanding mortgage loans. The following are the pertinent items of the new loan:

Principal Amount: \$39,000,000 Monthly Payment: \$276,491.10 Interest Rate: 5.875% Term: 20 years

Maturity Date: September 1, 2025

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

### NOTE 7 - MORTGAGE PAYABLE (Continued)

Scheduled principal payments during the next five years and thereafter are approximately as follows:

2012	\$ 1,479,209
2013	1,575,023
2014	1,671,350
2015	1,773,579
2016	1,877,853
Thereafter	23,102,866
	31,479,880
Less: Current Portion	1,479,209
Total Long-Term	\$30,000,671

Interest expense approximated \$1,911,854 and \$1,992,899 for the years ended December 31, 2011 and 2010, respectively.

#### NOTE 8 - TREASURY STOCK

The corporation on occasion has purchased apartments on the open market for its own administrative use or for resale. Four such units were acquired and are being used as administrative office space for management and sales personnel.

#### NOTE 9 - PROPERTY AND EQUIPMENT

Property and equipment are capitalized at cost. Major expenditures for property and those that substantially increase useful lives are capitalized. Maintenance, repairs and minor renewals are expensed as incurred. Depreciation is provided at rates based on the following useful lives:

<u>Class</u>	<u>Life in Years</u>
Buildings	35
Building Improvements	15 - 35
Equipment	5
Transportation Equipment	3

Depreciation for the current year is \$4,212,901.

The breakdown of property and equipment is disclosed on the face of the balance sheet.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

### NOTE 10 - FUTURE MAJOR REPAIRS & REPLACEMENTS

The corporation has not conducted a study to determine the remaining useful lives of the components of common property and estimates of the costs of major repairs and replacements that may be required in the future. The corporation, however, directs its maintenance department to provide it with periodic reports of needed repairs and replacements which are reviewed by the maintenance committee and the board of directors. Repairs and replacements are then funded on an annual basis in a comprehensive on-going building repair program. When funds are needed, the corporation may borrow, utilize funds from the reserve account, increase maintenance, levy a special assessment, delay the repairs or replacement until funds become available or any combination of these.

#### NOTE 11 - MORTGAGE REFINANCING COSTS

Mortgage refinancing costs were incurred August 2005, in the amount of \$144,556 including Bank Fees, Title Costs, Legal Fees, Survey & Search Costs and Mortgage Tax. These costs will be amortized over the life of the mortgage beginning September 2005 for a period of twenty years.

#### NOTE 12 - PENSION PLAN

The Company has a 401K Plan for the benefit of all eligible employees. The Company contributes 3% of employees' compensation to the Plan. For the year ended December 31, 2011 the total pension expense was \$38,011.